

## Message Text

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ACTION ARA-20

INFO OCT-01 ISO-00 AEC-02 AID-07 CEA-01 CIAE-00 CIEP-01

COME-00 DODE-00 EB-05 FEA-01 FPC-01 H-01 INR-10

INT-01 L-03 NSAE-00 NSC-04 OMB-01 PM-03 RSC-01 SAM-01

SCI-01 SP-03 SS-20 STR-04 TRSE-00 AGR-03 SWF-02

FRB-01 XMB-01 OPIC-01 LAB-02 SIL-01 DRC-01 /104 W

----- 050295

R 021202Z APR 74

FM AMEMBASSY PORT OF SPAIN

TO SECSTATE WASHDC 6230

LIMITED OFFICIAL USE PORT OF SPAIN 747

E.O. 11652: N/A

TAGS: BEXP TD

SUBJECT: POTENTIAL MAJOR EXPORT PROJECT SALES IN FERTILIZER  
INDUSTRY DEVELOPMENT

REF: STATE 055576

1. THE DEVELOPMENT OF NATURAL-GAS-BASED FERTILIZER PLANTS IS VERY MUCH A PART OF TRINIDAD'S STRATEGY TO UTILIZE LOCALLY THE MAXIMUM AMOUNT POSSIBLE OF ITS NATURAL GAS RESERVES. AT THE PRESENT TIME, FEDERATION CHEMICALS LTD. (A W. R. GRACE SUBSIDIARY) IS EXPANDING THE SIZE OF ITS EXISTING AMMONIA PLANT, AND IS ALSO PARTICIPATING WITH THE GOTT ON A JOINT-VENTURE BASIS TO BUILD A NEW 1,200 TON/DAY AMMONIA PLANT. EMBASSY ALSO KNOWS THAT KAISER ALUMINUM'S AGRICULTURAL CHEMICALS DIVISION HAS SUBMITTED TO THE GOTT A PROPOSAL TO CONSTRUCT A 3,000 TON/DAY AMMONIA COMPLEX. A FIRM CALLED BEKER INDUSTRIES CORP. (GREENWICH, CONNECTICUT) ALSO HAS CONSIDERED BUILDING TWIN 1,000 TON/DAY AMMONIA PLANTS, ONE IN VENEZUELA AND ONE IN TRINIDAD.

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2. GOTT'S POLICY IS TO ENCOURAGE SUBMISSION OF MANY PROPOSALS FOR UTILIZATION OF TRINIDAD'S NATURAL GAS, AND IT HOPES TO PICK AND CHOOSE THE MOST ADVANTAGEOUS. A CONDITION FOR ALL PROPOSALS IS THAT THEY MUST PROVIDE "MEANINGFUL LOCAL PARTICIPATION" FOR LOCAL INVESTORS, EITHER PRIVATE SECTOR OR GOTT, WHICH MEANS EVENTUAL--IF NOT INITIAL--MAJORITY LOCAL PARTICIPATION. OTHER CONDITIONS INCLUDE CREATION OF MAXIMUM NUMBER OF JOBS, TRAINING OF NATIONALS TO PERFORM ALL JOBS, AND MINIMUM NUMBER OF EXPATRIATE MANAGERIAL OR TECHNICAL STAFF.

3. BOTH KAISER AND W.R. GRACE PROPOSALS WERE REPORTED IN POS 623, JUNE 1, 1973. WE DO NOT KNOW IF GOTT HAS YET REPLIED TO KAISER PROPOSAL, AND WE DOUBT THAT BEKER HAS MADE A FORMAL PROPOSAL. GOTT IS BELIEVED TO HAVE A NUMBER OF PROPOSALS FOR NATURAL GAS-BASED INDUSTRIAL DEVELOPMENT UNDER CONSIDERATION, INCLUDING SEVERAL FROM NON-U.S. COMPANIES. EMBASSY WILL REPORT FURTHER AS NECESSARY.  
MILLER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 02 APR 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** MorefiRH  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Executive Order:** N/A  
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**Previous Handling Restrictions:** n/a  
**Reference:** STATE 055576  
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**Review Authority:** MorefiRH  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 20 SEP 2002  
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**TAGS:** BEXP, TD  
**To:** STATE  
**Type:** TE  
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